

# COMMERCIAL REAL ESTATE FINANCE

DIGITAL DIRECTORY

- Fully searchable directory
- Easily find key executives you need to reach
- Now over 1,000 contacts



**SAMPLE**

# REAL ESTATE EXECUTIVES INC.

## SAMPLE | Commercial Real Estate Finance

**Real Estate Executives Inc.** is pleased to provide you with this sample edition of **The Commercial Real Estate Finance Directory**.

Our sample directories are a way for you to see the quality and accuracy of our information. All fields are searchable including names, companies and portfolio types; or search by province or city.

Since 2004, we've been providing this valuable business tool to professionals just like you, who need to quickly reference hundreds of Vice Presidents, Directors and Account Managers. Each listing has addresses, telephone numbers, websites and proper titles. We're proud of the quality and accuracy of our directory and are confident it will meet all your networking and contact management requirements.

The listings include Life Companies, Pension Funds, Banks, Credit Unions, Mortgage Brokers, Mezz Lenders and others.

We hope you will see how the directory can be useful in helping you to grow your business. More information is available on our website at:

[realestateexecutives.ca](http://realestateexecutives.ca)

Regards,



J. Anderson Winton  
*Publisher*

Commercial Real Estate Finance Directory is published quarterly by Real Estate Executives Inc.

For newsletter subscription and advertising inquiries contact us at:

416-929-3720

[andy.winton@realestateexecutives.ca](mailto:andy.winton@realestateexecutives.ca)

# REAL ESTATE EXECUTIVES INC.

## SAMPLE Commercial Real Estate Finance Directory

### Firm Capital Corporation

163 Cartwright Avenue  
Toronto, ON M6A 1V5

Tel 416-635-0221  
Type Lender

[www.firmcapital.com](http://www.firmcapital.com)

Eli Dadouch, President & Chief Executive Officer  
Sandy Poklar, Chief Operating Officer  
Jonathan Mair, Chief Financial Officer  
Michael Warner, Senior Vice President, Mortgage Lending  
Michael Carragher, Vice President Mortgage Investments  
Victoria Granovski, Vice President Mortgage Operations  
Jonathan Neuhof, Assistant Vice President, Real Estate Capital  
Sergio Elport, Managing Director, Real Estate Investments  
Lorne Morein, Managing Director, Credit Asset Management

### VersaBank

2002-140 Fullarton Street  
London, ON N6A 5P2

Tel 519-645-1919  
Type Lender

[www.versabank.com](http://www.versabank.com)

Ross Duggan, Senior Vice President, Commercial Lending  
Scott Mizzen, Vice President, Commercial Lending  
Steve Creery, Vice President Credit  
Andy Min, Vice President, Finance & Corporate Accounting  
Jean-Paul Beker, Vice President, Commercial Lending  
Tel Matrondola, Executive Head, VersaBank Innovation Centre  
Katherine Taylor, Account Manager, Commercial Real Estate

### RBC Capital Markets Real Estate Group

PO Box 50 Station Royal Bank  
Toronto, ON M5J 2W7

Tel 416-842-8900  
Type

[www.rbc realestate.com](http://www.rbc realestate.com)

David Dulberg, Managing Director  
Carolyn Blair, Managing Director  
Dan Giaquinto, Managing Director  
Gary Morassutti, Managing Director  
William Wong, Managing Director  
Pat Luca, Director  
Megan Ridout, Director, RBC Capital Markets  
Sam Su, Director  
John Carere, Director, Real Estate Corporate Banking  
Jason Viaene, Director  
David Holden, Director  
David Tweedie, Director  
Jordan Sartor, Associate Director Real Estate Markets

### Scotiabank

3400-650 Georgia Street W  
Vancouver, BC V6B 4P6

Tel 604-668-2038  
Type Lender

[www.scotiabank.com](http://www.scotiabank.com)

Brad Anderson, Vice President Real Estate Banking, Western  
Danny Atkar, Director & Group Lead  
Winston Szeto, Director & Group Lead, Real Estate Lending

### Sun Life Financial Commercial Mortgage Investments

1100-1 York Street  
Toronto, ON M5J 0B6

Tel 647-788-2405  
Type Life Insurance

[www.sunlife.com](http://www.sunlife.com)

Dan Bутtenham, Managing Director, Commercial Mortgages,  
Jim Legge, Director Commercial Mortgages, Ontario  
Victor Razgaitis, Director Commercial Mortgages, Ontario  
Bill Ellison, Associate Director Commercial Mortgages, Ontario  
Terence Cook, Associate Director Commercial Mortgages  
Karin Benedetti, Associate Director, Asset Management

# REAL ESTATE EXECUTIVES INC.

## SAMPLE Commercial Real Estate Finance Directory

### BMO Bank of Montreal

920-340 Albert Street  
Ottawa, ON K1R 7Y6

Tel 613-564-6621  
Type Bank A

[www.bmo.com](http://www.bmo.com)

Michel Struthers, Managing Director Real Estate Finance  
Sharon Brown, Director  
Tanner Johnston, Senior Relationship Manager  
Sue Boisvert Cheslock, Deal Specialist  
Daniel Moore, Credit Analyst  
Jeannie Coldman, Administration

### Foremost Financial Corporation

1B-26 Lesmill Road  
Toronto, ON M3B 2T5

Tel 416-488-5300  
Type Broker M

[www.foremost-financial.com](http://www.foremost-financial.com)

Ivan Stone, President  
Evan Cooperman, Chief Executive Officer  
Nina Hertzog, Chief Financial Officer  
Paul Rayment, Executive Vice President  
Pauline Cygelfarb, Vice President Mortgage Administration  
Tiana Fan, Director of Finance  
Matt Gonsalves, Mortgage Analyst

### Sumex Capital

203-200 Carnegie Drive  
St. Albert, AB T8N 5A8

Tel 780-970-2238  
Type Broker M

[www.sumex.ca](http://www.sumex.ca)

Ajay Menzies, President

### Clifton Blake Realty Advisors

805-370 King Street W  
Toronto, ON M5V 1J9

Tel 416-850-6809  
Type Broker M

[www.cliftonblake.com](http://www.cliftonblake.com)

KC Daya, President & Partner  
Salim Gulamani, Senior Vice President, Hotel Finance  
Gaetano Coscia, Senior Vice President Mortgage Investments  
Loral Nielson, Senior Vice President Investor Relations  
Robert Romero, Vice President, Finance & Accounting  
Steve Heddington, Vice President, Hotel Finance  
Les Pyear, Vice President, Risk Management

### Capital Decisions Inc.

1225-1645 West 5th Avenue  
Vancouver, BC V6J 1N5

Tel 604-729-2445  
Type Broker M

[www.capitaldecisions.ca](http://www.capitaldecisions.ca)

Gary Morrison, President

### Peakhill Capital

401-10 King Street E  
Toronto, ON M5C 1C3

Tel 416-476-8565  
Type Broker C

[www.peakhillcapital.com](http://www.peakhillcapital.com)

Harley Gold, Managing Director  
Benjamin Tobin, Analyst

### DV Capital Corporation

200-150 King Street W  
Toronto, ON M5H 1J9

Tel 416-839-5874  
Type

[www.dvcapitalcorp.com](http://www.dvcapitalcorp.com)

Daniel Vyner, Principal Broker